

Meeting Minute

SM Sailing Zoom Meeting - [Join Zoom Meeting](#)

Meeting ID: 750 267 8450

Password: SMSA1234

Board Attendees (BOLD = Present):

President Greg Stevens (Vineyard Haven YC)

1st VP David Korb (Buzzards YC)

2nd VP - Vacant

Treasurer - Judy Quinn (Hyannis YC)

Secretary – Chris McGuire (Quissett YC)

Administrator - Rob Hurd (West Dennis YC)

Meeting called to order by Treasurer Judy Quinn at 2006 hours.

Agenda:

1. President's Report - Greg Stevens

- No report

2. Treasurer's report - Judy Quinn (Wianno YC)

- Dues notice to go out by April 1st
- Discounted membership for clubs that pay before May 30th
\$500 instead of \$600
\$250 instead of \$300
\$75 instead of \$100
- P&L for 2024, and Jan-Feb 2025 posted below
- Balance sheet for 2024, and Jan-Feb 2025 posted below
- Judy will contact Donna

3. Administrators report - Rob Hurd

- 2025 SM Sailing Calendar.
- Peg dates for Summer 2025 are posted on the website.
- Update from the US Sailing Leadership Forum - Feb 2025
 - I went; had a good time
 - Spent most of my time on the Race management and rules pathway
 - Also connected with ISSA (High school sailing)
- Update from the Zim Roundtable at Plymouth YC – Feb 2025

36 people from all over New England, especially Mass Bay

Discussed staffing challenges

Is a sailing program a Camp; If so that can cause issues with board of health.

Regattas: information and coordination.

J1 Visa

4. Instructor Training

- There seems to be fewer Level-1 courses set up in the area. How can we get more?
- Finding dates outside the Memorial Day to June 20th window. Perhaps Late August, Columbus Day weekend, School vacation week in April. All good times.

5. Junior regatta:

A discuss started but was tabled as we pushed up against the on- hour mark.

Next meeting, we will discuss regatta – Fees, swag, length, schedule, etc.

Adjourned at 2105

APPENDIX A- ZOOM Chat

Robin Gaynor – Plymouth YC
Beth Smith – Hyannis YC
Bri Greir – New Bedford YC
Chris McGuire – Quissett YC
Judy Quinn – Wianno YC
Megan Connor – Wild Harbor
Phyllis Partridge – Beverly YC
Wes McMichael – Beverly YC

SM Sailing Meeting

March 20, 2025

5:02 PM

03/18/25

Accrual Basis

SOUTHERN MA SAILING ASSOCIATION

Profit & Loss

January through February 2025

	Jan - Feb 25	Jan - Feb 24	% Change
Ordinary Income/Expense			
Expense			
Administration Expenses			
Professional Fees			
Accounting Fees	0.00	350.00	-100.0%
Total Professional Fees	0.00	350.00	-100.0%
Web Site Fees			
Website Maintenance	0.00	20.17	-100.0%
Total Web Site Fees	0.00	20.17	-100.0%
Total Administration Expenses	0.00	370.17	-100.0%
Championships Expenses			
Symposium Expense	0.00	1,051.65	-100.0%
Total Championships Expenses	0.00	1,051.65	-100.0%
Travel	903.24	0.00	100.0%
Total Expense	903.24	1,421.82	-36.5%
Net Ordinary Income	-903.24	-1,421.82	36.5%
Net Income	-903.24	-1,421.82	36.5%

SM Sailing Meeting

March 20, 2025

5:03 PM

03/18/25

Accrual Basis

SOUTHERN MA SAILING ASSOCIATION

Profit & Loss

January through December 2024

	Jan - Dec 24	Jan - Dec 23	% Change
Ordinary Income/Expense			
Income			
Dues			
Clubs	15,000.00	16,225.00	-7.6%
Total Dues	15,000.00	16,225.00	-7.6%
Championships			
Entry Fees	8,256.50	3,900.00	111.7%
Team Racing	0.00	4,206.00	-100.0%
Total Championships	8,256.50	8,106.00	1.9%
Coach Seminar	480.00	0.00	100.0%
Total Income	23,736.50	24,331.00	-2.4%
Expense			
Administration Expenses			
Bank Service Charges	35.00	35.00	0.0%
Dues and Association Fees	500.00	0.00	100.0%
Insurance	7,882.00	7,440.00	5.9%
Meetings-SMSA			
Telephone Expense	169.89	159.27	6.7%
Meetings-SMSA - Other	3,397.25	2,752.53	23.4%
Total Meetings-SMSA	3,567.14	2,911.80	22.5%
Professional Development			
Professional Fees	522.95	1,133.08	-53.9%
Accounting Fees	1,955.00	3,150.00	-37.9%
Administrative Fees	8,500.00	8,000.00	6.3%
Total Professional Fees	10,455.00	11,150.00	-6.2%
Web Site Fees			
Website Maintenance	372.47	582.31	-36.0%
Web Site Fees - Other	194.80	59.95	224.9%
Total Web Site Fees	567.27	642.26	-11.7%
Total Administration Expenses	23,529.36	23,312.14	0.9%
Championships Expenses			
Coach Seminar	731.94	0.00	100.0%
Gill Trophy Expenses	2,644.68	3,789.57	-30.2%
Symposium Expense	1,051.65	450.00	133.7%
Team Racing	400.00	1,505.00	-73.4%
Training Expense	0.00	185.42	-100.0%
Trophies & Prizes	946.32	990.79	-4.5%
Umpire Expense	1,000.00	1,000.00	0.0%
Total Championships Expenses	6,774.59	7,920.78	-14.5%
Internet/Web Services	0.00	174.75	-100.0%
MA Annual Report	100.00	100.00	0.0%
Office Expense	0.00	213.62	-100.0%
Postage and Delivery	256.10	236.25	8.4%
Travel	508.57	0.00	100.0%
Total Expense	31,168.62	31,957.54	-2.5%
Net Ordinary Income	-7,432.12	-7,626.54	2.6%
Net Income	-7,432.12	-7,626.54	2.6%

SM Sailing Meeting

March 20, 2025

5:05 PM

03/18/25

Accrual Basis

SOUTHERN MA SAILING ASSOCIATION

Balance Sheet

As of December 31, 2024

	Dec 31, 24	Dec 31, 23	% Change
ASSETS			
Current Assets			
Checking/Savings			
Citizens Bank	36,161.68	42,993.80	-15.9%
Total Checking/Savings	36,161.68	42,993.80	-15.9%
Accounts Receivable			
Accounts Receivable	0.00	600.00	-100.0%
Total Accounts Receivable	0.00	600.00	-100.0%
Total Current Assets	36,161.68	43,593.80	-17.1%
TOTAL ASSETS	36,161.68	43,593.80	-17.1%
LIABILITIES & EQUITY			
Equity			
Retained Earnings	43,593.80	51,220.34	-14.9%
Net Income	-7,432.12	-7,626.54	2.6%
Total Equity	36,161.68	43,593.80	-17.1%
TOTAL LIABILITIES & EQUITY	36,161.68	43,593.80	-17.1%

SM Sailing Meeting

March 20, 2025

5:05 PM

03/18/25

Accrual Basis

SOUTHERN MA SAILING ASSOCIATION

Balance Sheet

As of February 28, 2025

	Feb 28, 25	Feb 29, 24	% Change
ASSETS			
Current Assets			
Checking/Savings			
Citizens Bank	35,258.44	42,171.98	-16.4%
Total Checking/Savings	35,258.44	42,171.98	-16.4%
Total Current Assets	35,258.44	42,171.98	-16.4%
TOTAL ASSETS	35,258.44	42,171.98	-16.4%
LIABILITIES & EQUITY			
Equity			
Retained Earnings	36,161.68	43,593.80	-17.1%
Net Income	-903.24	-1,421.82	36.5%
Total Equity	35,258.44	42,171.98	-16.4%
TOTAL LIABILITIES & EQUITY	35,258.44	42,171.98	-16.4%